## **Ned Brown**

Ned was born in 1944 and graduated from NHS in 1962. Mr. Brown is the president/owner of Exhibit Concepts, Inc. in Vandalia, a most successful local business. Exhibit Concepts is an industry and technological leader in the design, fabrication, and full-service management of tradeshow, museum, and corporate exhibitry.

The company was incorporated in August, 1978, and began operations in a 5,000 square foot facility in Northridge with a handful of clients. The philosophy of the company has always been customer service so its reputation as a reliable and creative company spread and the company expanded to its present facility which has 200,000 sq. ft. and is adjacent to the Dayton International Airport. It has gained national recognition within its industry.

From the onset, the key to staying in business was to take care of the client. This meant accepting whatever challenges were set forth and responding with cost-effective quality products and services.

Mr. Brown remains active in daily operations of Exhibit Concepts, and continues a twenty year business directive - to continually generate the level of customer satisfaction necessary to build lifelong client relationships. A guide perhaps to business success that future entrepreneurial students might wish to emulate.

In 1993 Exhibit Concepts was named Miami Valley Small Business of the Year and was an Entrepreneur finalist of the year in both 1993 and 1994. In 1995 it was awarded a U. S. patent.

Ned and his wife Joyce live in Tipp City and have a daughter named Kelli. His two brothers also graduated from Northridge. In 1991 he was named to the Montgomery County Sheriff Honorary Commission.

Mr. Brown said, "I am proud to be a Northridge grad and to be able to contribute to improving the quality of its students." Ned has contributed directly by promoting student attendance by sponsoring trips to Disney World and has supported the academic realm by contributing to the Dave Herring Scholarship Fund for Northridge students. Northridge is proud of Ned Brown.